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Dear Sir or Madam,

On behalf of Assurances Générales de France ("AGF") and pursual for Signal 12g3-2(b) of the Securities Exchange Act of 1934, as amended, please find a press release dated September 3, 2002, announcing financial results for the first half of 2002.

Please acknowledge receipt of this letter and its enclosures by time-stamping the enclosed copy of this letter and returning it to our messenger, who has been instructed to wait.

Please do not hesitate to contact the undersigned (collect) in Paris at (011-33)1-53-89-70-00 should you have any questions.

"questa-

Manuel A. Orillac

Enclosure

cc: Jean-Michel Mangeot

Assurances Générales de France

DO 9/2



Paris, 3 September 2002

#### PRESS RELEASE

# FIRST HALF 2002 RESULTS: DESPITE THE CONTINUED DECLINE IN FINANCIAL MARKETS, AGF POSTED NET INCOME OF 364 MN EUROS

#### IMPROVEMENT IN EARNINGS QUALITY:

UNDERLYING PROFIT¹ EXCL. CAPITAL GAINS²:  $365 \text{ MN EUROS}, +100\%^3$  REALISED CAPITAL GAINS¹ NET OF WRITE-DOWNS²:

98 MN EUROS, -70%<sup>2</sup>

**NET INCOME, GROUP SHARE:** 364 MN EUROS, +1.4%<sup>3</sup>

**WEIGHTED EPS:** 2.15 EUROS, +0.9%<sup>3</sup>

NET ASSET VALUE PER SHARE: 36.9 EUROS, -6.6%<sup>4</sup>

**ANNUALISED ROE: 12.1%** 

of insurance companies and banks before tax

<sup>&</sup>lt;sup>2</sup> shareholders' portion

<sup>3</sup> compared with 1/2 2001

<sup>4</sup> compared with NAV after dividend at 31.12.01

#### **KEY FIGURES**

In millions of euros	30.06.02	1/2001	% change	30.06.01 proforma
Total revenues	8 778	9 238		8 959
Premium revenues	7 965	8 3 1 0		8 004
Underlying profit* excl. capital gains**	365	182	+100.0%	380
Capital gains** net of write-downs	98	330	-70.0%	321
Write-downs (impairment/liquidity)**	212	72		0
Underlying profit*	463	512	-9.5%	701
Consolidated net income	364	359	+1.4%	533
Weighted EPS (euros)	2.15	2.13	+0.9%	3.18
NAV per share*** (euros)	36.9	39.5	-6.6%	
Annualised ROE	12.1%	13.1%		

<sup>\*</sup>of insurance companies and banks before tax

Proforma 30.06.01 figures reflect the retroactive application of the principles and methods defined in the CRC 2000.05 ruling.

#### FIRST HALF 2002 HIGHLIGHTS

Despite a further decline in financial markets, AGF posted net income of 364 mn euros in the first half of 2002, or nearly half of 2001 net income ("1/22001"), thanks to a marked improvement in the quality of underlying profits.

Financial results were impacted by provisions for write-downs. These provisions were of two types:

- Provisions for impairment losses, calculated for each asset whose market value was more than 30% below its gross book value.
- Provisions for liquidity risk, booked for any subsidiary that had an overall unrealised capital loss on equities and properties after application of provisions for impairment losses.
- Moreover, an additional provision of 50 mn euros was booked against AGF VIE and AGF IART and classified as provisions for impairment losses
- Total write-down provisions, i.e. impairment + liquidity risk, stood at 333 mn euros in first half 2002, of which the shareholders' portion totalled 212 mn euros.
- This figure broke down into impairment provisions of 277 mn euros and liquidity risk provisions of 56 mn euros. Most portfolios were affected by impairment provisions. Conversely, only certain international subsidiaries and certain small French subsidiaries had to book liquidity risk provisions.
- Provisions for write-downs in international insurance activities totalled 150 mn euros, including liquidity risk provisions of 52 mn euros. These provisions had a significant impact on the contributions of both life & health and property & casualty businesses.

<sup>\*\*</sup> shareholders' portion

<sup>\*\*\*</sup>NAV at 31.12.01 after dividend

As a result, capital gains net of write-down provisions (excl. shareholders' portion of holding companies), stood at 98 mn euros, down 70% compared with ½ 2001 (330 mn euros)

Despite this drop in financial results, the underlying profit of insurance companies and banks declined by only 9.5% to 463 mn euros (512 mn euros in ½ 2001).

A significant improvement in property & casualty underwriting results was largely responsible for this favourable performance. Specifically, underlying profit excluding capital gains doubled compared with ½2001 and stood at 365 mn euros. The non-capital gains portion of underlying profit rose to 78%, vs. 35% in ½2001. Driving this improvement was a reduction in the overall group's combined ratio from 111.2% to 106.6%. (P&C combined ratio: excl. health and group)

### I CONSOLIDATED RESULTS: significant improvement in earnings quality, driven by improved property & casualty underwriting results

- Underlying profit (of insurance companies and banks) excluding capital gains stood at 365 mn euros, up 100% from ½ 2001 (182 mn euros). It represented 78.8% of total underlying profit.
- Capital gains, net of provisions for write-downs stood at 98 mn euros (198 mn euros including holding companies), down 70% from ½ 2001 (down 50% including holding cos.).
   They accounted for 21.2% of total underlying profit.
- The contribution (before taxes, goodwill and exceptionals) of insurance, credit insurance, assistance, asset management and banking companies stood at 463 mn euros, down 9.5% and presented the following characteristics:
  - The contribution from property & casualty insurance activities in France rose sharply to 174 mn euros, reflecting improvement in underwriting results,
  - The contribution of life & health insurance in France stood at 211 mn euros, down 17.6% because of provisions for write-downs.
  - Internationally, provisions for write-downs took their toll on subsidiaries' results. The consolidated contribution from insurance companies stood at 38 mn euros, a contraction of 39%,
  - Banking activities posted a 41% decline in their contribution, at 15 mn euros, due in particular to weaker results in factoring and in international operations.
- The pre-tax contribution of holding companies stood at 18 mn euros (-37 mn euros in ½ 2001).
- Income taxes stood at 56 mn euros (40 mn euros in ½ 2001)
- Goodwill amortisation totalled 54 mn euros. Net exceptional items represented a loss of 6 mn euros, reflecting primarily an adjustment of -4.9 mn euros on the disposal of AGF MAT.

#### II OPERATING PROFITABILITY remained at a satisfactory level

Operating profitability stood at 11%, near its full-year 2001 level of 10.9%.

- Operating profitability of insurance businesses in France stood at 11%, vs. 9.4% in 2001. This improvement reflected relative stability in life & health insurance (13.3%, vs. 13.8% in 2001) and a sharp rise in property & casualty insurance to 7.2% from 3% in 2001, vindicating the group's efforts to shore up underwriting results.
- Operating profitability of international businesses saw a downturn to 12.4%, from 15.2% in 2001, in particular because the operating contribution of life & health companies declined.
- In asset management and banking, operating profitability recovered to 7.2% (vs. 6.3% in 2001), as Entenial boosted its contribution.
- Operating profit in credit insurance remained stable at 10% (vs. 10.2% in 2001).

## III RESULTS BY ACTIVITY: H1 saw significant improvement in property & casualty underwriting results, but the contributions of various businesses were impacted by provisions for write-downs

#### III.1 LIFE & HEALTH INSURANCE

**Premium revenue** from life & health insurance, in France and abroad, totalled 3,549 mn euros, up 3.2% on a comparable basis, representing a 41% share of total revenues.

Life & Health's contribution to AGF's overall underlying profit totalled 223 mn euros, down 19.8% from ½ 2001.

#### III.1.1 France

Premium revenue from Life & Health increased by 3% to 2,542 mn euros.

The contribution of Life & Health in France contracted by 17.6% compared with ½ 2001 to 211 mn euros and included a write-back of liquidity risk provisions of 88 mn euros (57.5 mn euros in ½ 2001). Impairment provisions at life & health businesses totalled 136 mn euros, including a shareholders' portion of 15 mn euros.

#### In life insurance:

- Average mathematical reserves continued to grow, rising by 4% between 30.06.01 and 30.06.02 to 41.5 bn euros.
- The surrender rate remained low at 1.4% in first half 2002, reflecting a high level of loyalty among portfolio customers.
- The ratio of costs to mathematical reserves remained stable at 0.9% vs. 0.8% in first half 2001, despite significant information system investments.
- Policyholder returns stood at 2.4% vs. 3.2% in H1 2001 (excl. unit-linked).

#### III.1.2 International

Premium revenues from life & health insurance outside France totalled 1,006 mn euros, up 3.8% on a comparable basis, and the contribution of Life & Health outside France totalled 12 mn euros (21 mn euros in ½ 2001).

In **Belgium**, premium revenue from life & health insurance rose by 1.9% to 253 mn euros. Belgium was particularly hit by provisions for write-downs, which totalled 104 mn euros, including 45 mn euros in liquidity risk provisions for all insurance activities. In this context, the underlying contribution of life & health insurance activities was a loss of 27 mn euros.

In the Netherlands, premium revenues from life & health insurance rose by 1.6% to 342 mn euros and the contribution to underlying profit stood at 11 mn euros.

In Spain, life & health insurance activities saw top-line growth of 7.6% to 163 mn euros and also increased its contribution to 10 mn euros.

In **South America**, life & health premium revenues totalled **171 mn euros** (up 4.2% on a comparable basis). The contribution was up significantly at **8 mn euros**, reflecting the continued restructuring of the business.

Other countries contributed 11 mn euros to underlying profit.

#### III.2 PROPERTY AND CASUALTY INSURANCE

Consolidated premium revenues in P&C insurance totalled 3,619 mn euros, up 10.8% on a comparable basis, representing a 41% of total revenues.

P&C insurance contributed 200 mn euros to AGF's underlying profit, up 22.7% from 1/2001.

This improvement reflected a marked decline in the group's overall combined ratio from 111.3% (P&C combined ratio: excl. health and group) to 106.6%.

#### III.2.1 France

Premium revenue from P&C business totalled 2,152 mn euros, up 12.6% on a comparable basis.

P&C business made a contribution of 174 mn euros, surging 43.7% from ½ 2001.

The P&C combined ratio improved by 6.3 points, declining from 114.9% (excl. MAT, health and group) to 108.6%. The general agents network, where the claims ratio was slower to improve, posted a combined ratio of 110.3%, while the brokerage network's combined ratio declined to 107.2% (124.2% at 31.12.01 excl. MAT).

#### III.2.2 International

**Premium revenue** from P&C insurance outside France was up **8.6% at 1,467 mn euros** on a comparable basis.

The contribution of the international arm to underlying profit was 26 mn euros.

For a presentation of 2001 results, please refer to the AGF web site: http://www.agf.fr

International activities also performed favourably in terms of the combined ratio, which subsided from 105.8% at 31.12.01 to 103.4% at 30.06.02.

In **Belgium**, premium revenues from P&C insurance declined 5.5% to 170 mn euros, because the subscription policy was made more restrictive. Due to provisions for write-downs in all insurance businesses totalling 104 mn euros, the P&C business contributed a loss of 42 mn euros. In contrast, the combined ratio improved from 118% at 31.12.01 to 112.7% at 30.06.02.

In the Netherlands, premium revenue from P&C insurance rose by 16.6% to 496 mn euros and underlying profit totalled 21 mn euros. The combined ratio returned to its favourable 2000 level of 102.7%.

In Spain, premium revenue from P&C insurance advanced by 16.5% to 391 mn euros. Underlying profit stood at 12 mn euros. The combined ratio remained at a very lean 98.6%.

In **South America**, premium revenue from P&C insurance totalled **295 mn euros** (**up 0.5%** on a comparable basis). The region's contribution rose to **21 mn euros**, thanks to cost reductions. The combined ratio stood at 106.4%.

Other countries contributed 13 mn euros to underlying profit.

#### III.3 CREDIT INSURANCE

**Premium revenue** from the subsidiaries Euler & Hermes, the AGF group's credit insurance arm, totalled **549 mn euros**, down 3.2% on a comparable basis. Hermes will be consolidated in the group accounts from 1 July 2002.

After consolidation adjustments, AGF's share of Euler & Hermes' underlying profit (before goodwill amortisation) was 27.8 mn euros, down 36% from ½ 2001 (43.5 mn euros). Nevertheless, the combined ratio posted a significant improvement in the first quarter, easing to 95.5%, vs. 107% in H2 2001 and a full-year level of 101%.

#### III.4 ASSET MANAGEMENT AND BANKING

Underlying profit dipped to 15.2 mn euros (25.8 mn euros in ½ 2001). Entenial saw its contribution rise 50% to 16.4 mn euros (10.9 mn euros in ½ 2001), owing to sharp growth in new property loans and a tight grip on operating expenses. Banque AGF's net banking revenue advanced slightly, although its contribution was held back by investment expenditure of 5 mn euros. Eurofactor's contribution swung to a loss of 4.7 mn euros because customer risks worsened. Asset management suffered from the adverse market conditions and its contribution contracted to 11.9 mn euros. Lastly, international banking activities contributed a loss of 3.4 mn euros.

incl. AGF Cash and Clearing

#### IV OTHER FINANCIAL ITEMS

After deducting 15,240,368 treasury shares, a net volume of 169,549,567 shares were outstanding on 30.06.02. On this basis, weighted earnings per share (weighted EPS) stood at 2.15 euros, up 0.9% from ½ 2001.

As such, AGF's profitability remained at satisfactory levels, with annualised ROE of 12.1% at 30.06.02 (13.1% in 2001).

#### Realised capital gains

The shareholders' portion of realised capital gains in H1 2002, net of impairment and liquidity risk provisions, totalled 198 mn euros, of which 100 mn euros pertained to the holding companies (vs. 394 mn euros in ½ 2001, of which 64 mn euros at the holding companies). Including the policyholders' portion, capital gains totalled 238 mn euros, including 100 mn euros at the holding companies.

#### Assets under management, unrealised capital gains

The market value of assets under management (excl. unit-linked) was 66.7 bn euros at 30.06.02. The group's share of unrealised capital gains declined only moderately to 3.1 bn euros. Unrealised capital gains on properties held steady at 2.2 bn euros, notwithstanding the realisation of some gains. Equity investments showed a slight unrealised capital loss position of 375 mn euros. Unrealised capital gains on bonds declined slightly to 1.3 bn euros as a result of higher interest rates in the first half of 2002.

AGF's consolidated shareholders' equity stood at 5.98 bn euros, vs. 5.66 bn euros after dividends at 31.12.01.

#### Net asset value

**Net asset value** (calculated after the impact of share repurchases) stood at **6.25 bn euros**, or **36.9 euros per share**, vs. 39.5 euros after dividends at 31.12.01. On a fully-diluted basis, NAV stood at 37.1 euros per share.

The decline in NAV was contained to 6.6%, because write-downs on equity investments and the slight reduction in unrealised capital gains on bonds were partially offset by resilient unrealised capital gains in the property sector.

#### V 2002 OUTLOOK

Numerous uncertainties still cloud the near-term economic and financial horizon.

If the financial markets were to remain at current levels, additional provisions for write-downs would have to be booked at 31.12.02.

Moreover AGF should maintain return on allocated capital for all of 2002 at its H1 2002 level of 11%.

Underlying profit excluding AGF's capital gains should be up sharply in 2002.

Lastly, AGF should maintain the dividend payout ratio between 45% and 50%.

#### H1 2002 CONSOLIDATED NET INCOME, GROUP SHARE

			,
In millions of euros	30.06.02	½ 2001	% change
Life & health insurance (France)	211	257	-17.6%
P&C insurance (France)	174	121	+43.7%
Life & health insurance (International)	12	21	-43.0%
P&C insurance (International)	26	42	-38.0%
Credit insurance	27.5	34.5	-19.4%
Asset management and banking	15	26	-41.0%
Assistance	1.5	2.5	-39.3%
Other	-4	9	n.s.
Underlying profit of operating	463	512	-9.5%
companies (insurance and banks)			
of which capital gains net of write-downs1	98	330	-81%
Holding companies	18	-38	n.s.
Income tax	-56	-40	+41.0%
Net income before goodwill and exceptionals	425	434	-2.0%
Goodwill amortisation	-54	-52	n.s.
Net income before exceptionals	371	382	-2.9%
Net exceptional items	-6	-23	n.s.
Consolidated net income, group share	364	359	+1.4%

Published H1 2001 net income	419
Impact of new methodology	114
Proforma H1 2001 net income	533

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For a presentation of 2001 results, please refer to the AGF web site: http://www.agf.fr

<sup>1</sup> shareholders' portion

#### Cautionary Note Regarding Forward-Looking Statements

Certain of the statements contained herein may be statements of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. In addition to statements which are forward-looking by reason of context, the words "may, will, should, expects, plans, intends, anticipates, believes, estimates, predicts, potential, or continue" and similar expressions identify forward-looking statements. Actual results, performance or events may differ materially from those in such statements due to, without limitation, (i) general economic conditions, including in particular economic conditions in the Allianz Group's business and markets, (ii) performance of financial markets, including emerging markets, (iii) the frequency and severity of insured loss events, (iv) mortality and morbidity levels and trends, (v) persistency levels, (vi) interest rate levels, (vii) currency exchange rates including the Euro – U.S. dollar exchange rate, (viii) changing levels of competition, (ix) changes in laws and regulations, including monetary convergence and the European Monetary Union, (x) changes in the policies of central banks and/or foreign governments, (xi) the impact of acquisitions (i.e. Dresdner Bank), including related integration issues, and (xii) general competitive factors, in each case on a local, regional, national and / or global basis.

The matters discussed in this release may also involve risks and uncertainties described from time to time in Allianz AG's filings with the U.S. Securities and Exchange Commission. Allianz AG assumes no obligation to update any forward-looking information contained in this release.